

THE WORLD OF



**INTERNATIONAL
CORP.**

THE HISTORY OF ARMICHEM



Armchem International Corp. Founder and CEO Andrew Brahms

Armchem International was founded in 1982 by Armchem Founder and CEO Andrew Brahms. Armchem started as a one-man show, with Andrew traveling the world selling specialty chemicals. His selling took him to some of the most remote areas on the planet, including New Guinea, Guam, Saipan and many other distant lands.

In 1991, Armchem directed its focus from strictly supplying specialty chemicals to the export market, to a broader based distribution that included local, regional and national accounts within the continental United States. 2000 was a banner year, as Armchem surpassed the \$10 Million Dollar sales mark.

Andrew grew this small operation into what it is today, a thriving company with several affiliate companies and many propriety products and brands among Armchem's current holdings. Today Armchem and its affiliated companies are home to 140+ staff as well as several locations and worldwide distribution to over 40,000 customers.

History proves that Armchem is committed to exceptional growth but it is the commitment to quality and customer service that ensures it.

INTRODUCTION TO ARMCHEM INTERNATIONAL CORP.

Armchem International Corp. is a world leader in the distribution and marketing of jumbo paper systems, specialty chemicals and maintenance supply products. Our expanded headquarters and main distribution center is located in Fort Lauderdale, Florida. This is the heart of the Armchem operation. From here we ship 1,000's of orders weekly to our 40,000+ customers worldwide.

Our focus has been our commitment to expanding the growth of our business in the Eastern and Southeastern States of North America. Our outside sales force has grown over the years to over 70+ to cover these territories.

Armchem's sales staff also includes a dedicated team of inside sales and telemarketing professionals to service our national and international customers from our state of the art telemarketing facility.



THE CANDIDATE

The Candidate – ARMChem International is currently searching for excellent, independent and self-starting women and men who have outside sales experience, the right attitude and are looking for a new career opportunity. If you don't have any sales experience, we are at times willing to train the unique candidate with a winning attitude and a desire to succeed. You must have at least completed High School or the equivalent, and have access to a reliable car with auto insurance. Successful candidates will have a strong sense for building relationships with potential customers.

We are looking for hardworking, commitment-oriented people who are looking to build a secure future for themselves and their families in as little as 12-24 months.

If you are interested in joining a proactive selling organization with a history of excellence, proven products and track record, a commitment to customer satisfaction and employee growth then please contact us about this great opportunity by calling us direct and submitting your resume. We are looking forward to meeting you.

If you are interested in a telephone interview please call our Recruiting Department at 954-318-1730 and one of our recruiters will call you back.

ARMChem is an Equal Opportunity Employer

Please e-mail your resume to teambuilder@armchem.com or

fax to 954-318-0430.

"This company exists because of its Sales People!"

BENEFITS & GROWTH OPPORTUNITIES

Armchem International Corp. offers outside entry level sales representative's exceptional opportunities for joining:

- Armchem will Provide a 3 Year Subsidy to Help You Get Going
- Full Benefits Package to Include Medical, Dental, Vision + Supplemental
- Real Growth Potential with Our Manager-In-Training Program
- Performance Bonuses
- Annual Sales Incentive Trip on Cruises or to Vacation Resorts
- Hands on Sales Training and Field Support
- Continuous Career Support Development Plan
- Monthly Travel Allowance
- Repeat Business to Allow for a Growing Revenue Stream
- Local Sales Territory with No Overnight Travel Required
- Active Accounts Given Out
- Proven Formula for Success
- Diverse Products and Customer Base
- Rapid Management and Career Opportunities
- Rapidly Growing Proven Company
- Recession Proof Industry
- 50,000+ Product Line
- Unlimited Earning Potential – Top Performers Exceed \$100,000 Annual

JOIN THE ARMICHEM TEAM

Instead of just working for a company, join a company that works for you. We are looking for entrepreneurial sales people that want the support of a company that harnesses the support to help you build your business. We are constantly striving to add motivated and driven talent to join our outstanding team of proven winners. We offer unprecedented career growth and opportunities for those who are willing to strive to be the best. We offer a rapid career path to becoming a Manager in our Manager-in-Training program that can lead you to start training in little as 90 days.

These are just some of the many awards and recognition programs that we reward our star sales performers with:

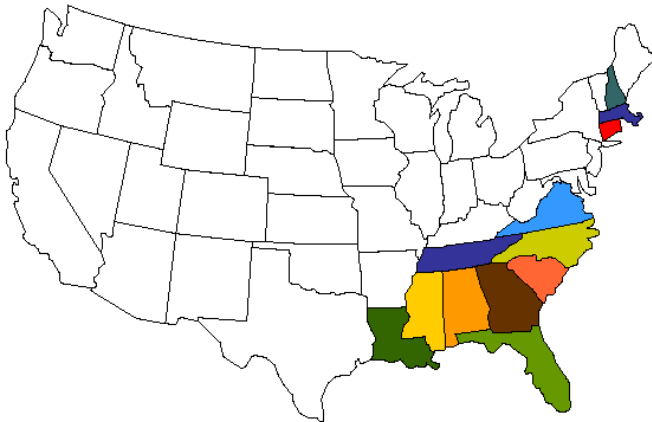


- ★ Weekly Incentive Contests
- ★ Rookie of the Year
- ★ Salesperson of the Year
- ★ Presidents Club
- ★ Platinum Club
- ★ Annual Paid Trips to Vacation Destinations

CURRENT AREA OF DISTRIBUTION

Armchem International Corp.'s current outside sales force is located throughout the Eastern and Southeastern United States and includes the following territories:

- | | |
|------------------|------------------|
| ★ Florida | ★ South Carolina |
| ★ New Hampshire | ★ Louisiana |
| ★ North Carolina | ★ Connecticut |
| ★ Mississippi | ★ Virginia |
| ★ Massachusetts | ★ Tennessee |
| ★ Alabama | |

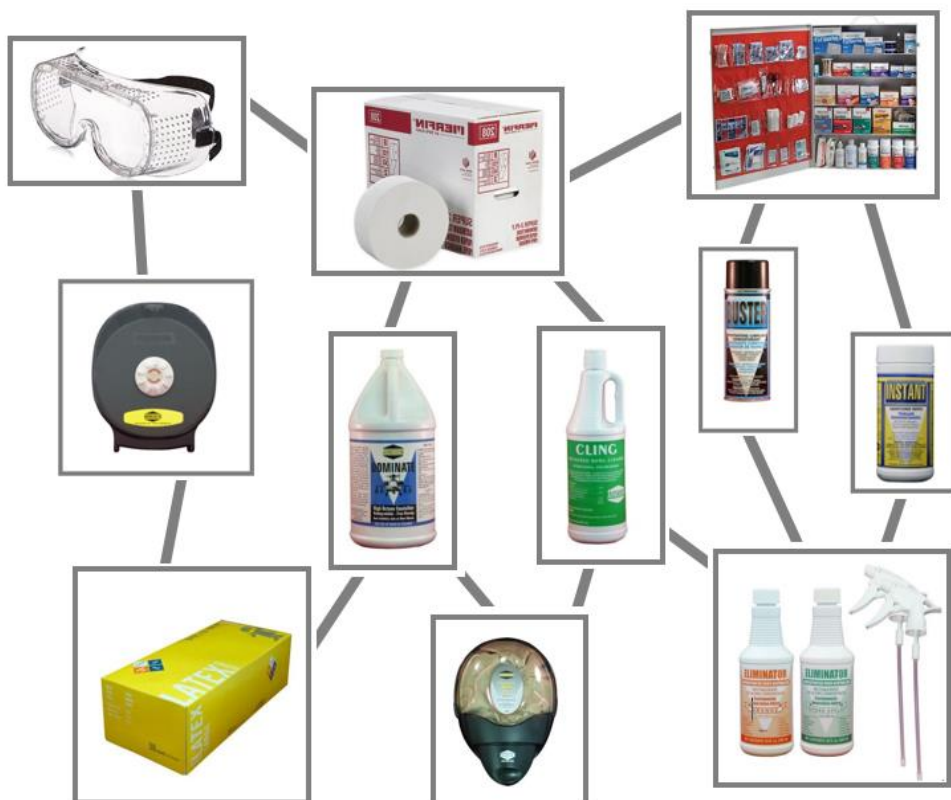


Our main distribution facility is located in Ft. Lauderdale, Florida with another distribution facility located in Greensboro, North Carolina.

Future growth plans are to develop and expand more territories in the New England States and also into Texas.

THE FAMILY OF PRODUCTS

- ❖ Specialty Chemicals
- ❖ Jumbo Paper Systems
- ❖ Safety Products
- ❖ Facilities Maintenance Products
- ❖ Janitorial Products
- ❖ 50,000+ Product Line



THE BUSINESSES AND INDUSTRIES WE SERVE

One of the many benefits of working for Armchem International Corp. is the variety of industries and customers we service. The following is just a sampling of the companies and industries that rely on Armchem products:





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Fort Lauderdale, FL 33309
www.armchem.com

Recruiting Department Phone: 954-318-1730
E-mail: teambuilder@armchem.com

